



# Physician Compensation and Production Survey: 2005 Report Based on 2004 Data

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- 90 management and leadership positions, including physician recruitment director
- Positions within both physician-owned and hospital-/integrated delivery system-owned practices
- Compensation by select single specialties

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- Set income standards reflective of the market, peer groups and organizational characteristics
- Determine key professional traits that influence organizational performance and success
- Understand how different compensation methods, experience, educational levels and credentials affect compensation
- Negotiate fair compensation commensurate with individual qualifications and organizational goals

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