



Millionaire Real Estate Agent - Success in Good Times and Bad (EBOOK BUNDLE)

Gary Keller, Dave Jenks, Jay Papasan

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Keller Williams has grown into one of North America's largest real estate firm—and it continues to grow even during one of the worst markets in history.

In *Millionaire Real Estate Agent—Success in Good Times and Bad*, co-founder and Chairman of the Board Gary Keller shares the methods he has taught to hundreds of thousands of successful agents. This two-in-one ebook package gives you the knowledge and skills you need to take your career and success to the next step. *Millionaire Real Estate Agent—Success in Good Times and Bad* contains:

The Millionaire Real Estate Agent

In order to make it big in real estate, you have to learn the fundamental models that drive the best agents in the industry. In *The Millionaire Real Estate Agent*, Gary Keller applies his lifetime spent in the business to give you the knowledge and skills you need to succeed. This unparalleled guide reveals:

- Three key concepts that drive mega-agent production
- Essential economic, budgetary, and organizational models
- The secrets to how millionaire real estate agents think
- How you can get on the million-dollar-a-year real estate career path

SHIFT

More than 1,000,000 copies sold!

Markets shift, and you can, too. Sometimes you'll shift in response to a falling market, and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and, ultimately, your results to get back in the game and ahead of the competition. *SHIFT* offers twelve proven strategies for achieving success in any real estate market, including:

- Short sales, foreclosures, and REOs
- Overcoming buyer reluctance
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